



Welcome

Welcome to this week's newsletter

[Government Opportunities \(GO\) Excellence in Public Procurement Awards 2007](#)

Stop press – deadline for entries extended to 13 April 2007

Due to the overwhelming response to the *Government Opportunities (GO) Excellence in Public Procurement Awards*, the deadline for entries has been extended to 13 April. The Awards, held in conjunction with National Public Procurement Practitioners Day (N3PD), recognise the excellent work, and all that it encompasses, which is carried out on a daily basis throughout the UK.

There are now eight categories for procurement practitioners to choose from, including two private sector award categories, ensuring that a broad, diverse range of organisations can enter. The categories are:

- GO Young Procurement Professional Award
- GO Best Small Supplier Innovation Award
- GO Lifetime Achievement Award
- GO Individual Excellence Award
- GO Team Excellence Award
- GO Sustainability Award
- GO e-Government Award – sponsored by Open Text Corporation
- GO Best Service Award – sponsored by Central Telecom

The winners of each category will be on a fast-track route to recognition of their, or their organisation's, outstanding commitment to public procurement service delivery, enjoying publicity that will establish their organisation's reputation as a proven provider of exemplary levels of service and best value.

N3PD, which encompasses the GO Awards, has gone from strength to strength since its inauguration in 2004. The event sees procurement professionals from across the UK come together to recognise and celebrate procurement excellence within the public sector. Delegates to the 2007 event will hear from leading figures such as Sir Michael Lyons, Dr Neil Bentley, Director of the Public Services Directorate, CBI, and Vincent Cable MP, Liberal Democrat Shadow Chancellor and Deputy Leader.

N3PD 2007 takes place on Wednesday 6 June at One Great George

Street, London. For more information on the event or to submit an entry for the *GO* Awards please visit www.n3pd.com

Remember, the *GO* Awards deadline has been extended, so ensure that you make time for excellence today!

News

Health Minister launches payment by results consultation

Strengthening the data underpinning the NHS's payment scheme; ensuring greater clinical involvement; setting some prices based on efficient practice; and deciding how best to fairly reward specialised services are some of the ideas put out to consultation by Health Minister Andy Burnham. [More...](#)

Government launches healthy living initiative

Public Health Minister Caroline Flint has launched the Healthy Living Initiative, a programme to help families lead healthier lives. [More...](#)

New clinical research facility in Wales to boost patient care

A new research facility that will bring biomedical science developments a step closer to patient care has been officially unveiled by Welsh First Minister Rhodri Morgan. [More...](#)

Public health: A Conservative consultation

The Conservatives have launched a three-month consultation on plans to transform public health and improve the wellbeing of the British people. [More...](#)

Cancer strategy in Scotland to be updated

Plans to update Scotland's cancer strategy have been announced. [More...](#)

More family doctor services for deprived areas

Patients living in deprived areas should soon find it easier to get a doctor's appointment, following the launch of a government drive to find extra GPs and nurses for those towns and cities with the fewest family doctors. Health Secretary Patricia Hewitt has revealed the first four areas taking part in a new programme aimed at tackling long-standing inequalities in GP services. [More...](#)

Progress on reforming mental health and learning disability services in Northern Ireland must continue

Reforming mental health and learning disability services in Northern Ireland is a key priority for government, Health Minister Paul Goggins has said. [More...](#)

PM thanks health staff for hard work

Prime Minister Tony Blair has praised Department of Health workers for making a difference and improving people's lives. [More...](#)

Oral health takes to the road

Dental staff will treat children in mobile dental facilities under the Childsmile (East) scheme to improve oral health that has been officially launched. [More...](#)

News can be read at: <http://www.healthcaresupply.org.uk>

This Week's Reports

[Developing a Blueprint for Evidence-based Drug Prevention in England](#)

Blueprint is a drug education programme involving 29 secondary schools in four local education authority areas. It is the largest research programme ever run in England and aims to find out what works in teaching young people about drugs and drug use. This article describes the formative research and process of planning that formed the development of the Blueprint programme and the evidence base supporting the approach.

[NHS Continuing Healthcare: Continuing care redress](#)

This guidance for primary care trusts (PCTs) was produced in response to the recommendations made in the report, Retrospective Continuing Care and Redress, by the Parliamentary Commissioner for Administration (Parliamentary Ombudsman) and the Health Service Ombudsman for England. It also reminds PCTs about the powers of local authorities regarding deferred payment agreements.

[The Health Impact Assessment Gateway Website: Analysis of a feedback exercise 11 August – 8 September 2006 on the use and future of the website](#)

As part of the public health information and intelligence strategy, Informing Healthier Choices, the Department of Health consulted users on their needs for resources available on the Health Impact Assessment Gateway website. This report provides an analysis of the responses received through the feedback form on the website.

[The Way Ahead: The local challenge - Improving diabetes services - The National Service Framework four years on](#)

The Diabetes National Service Framework (NSF) set out the first ever set of national standards for the treatment of diabetes, to raise the quality of NHS services and reduce unacceptable variations between them. This report highlights progress over the first four years following the publication of the NSF delivery strategy.

[Health is Global: Proposals for a UK Government-wide strategy](#)

This report provides the rationale for a UK global health strategy. A coherent strategic framework is essential if the UK is to maximise its impact on global health. The report outlines the need for an international approach if we are to protect the health of the UK population, reduce global poverty and harness the opportunities of globalisation.

Reports can be found at:

<http://www.healthcaresupply.org.uk/reports/>

Events

[PASS - Mastering the Art of Supplier Negotiation](#)

Negotiation is a tool used to develop aspects of the tender to improve or enhance value for money (VfM), and should be encouraged where appropriate. When carried out in an atmosphere of openness and

mutual trust, negotiations can strengthen relationships with suppliers.

Active negotiation may suggest alternative approaches and new ideas on how to fulfil a project's aims. Sometimes negotiation will lead to suppliers making a better offer. This can be a straightforward reduction in cost, but could also mean slightly different equipment or (for the purchaser) more convenient payment terms. Suppliers may also offer additional facilities for the original quoted price, such as extra equipment or training, or additional 'free' after-sales support.

This event, held at Radisson Marlborough, London, on 19 April, is one not to be missed.

Update your diary by visiting

<http://www.healthcaresupply.org.uk/events/index.htm>

Discussion Forum

Do you have a burning issue or a hot topic that you wish to share with members? Then why not post it on the Discussion Forum in the members area of the website.

To read the current topics, or to begin your own discussions, visit the Health Care Supply Association Discussion Forum by clicking [here](#)

Health Care Supply Association www.healthcaresupply.org.uk
Members Area - Hosts Access to CPV Codes Online, Members Directory, Members Discussion Forum, World-wide Procurement Links & Contract Search Services, as well as E-tendering and Electronic Supplier List Facilities, for further information on these services please visit <http://www.bipsolutions.com/Delta/delta.html>

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